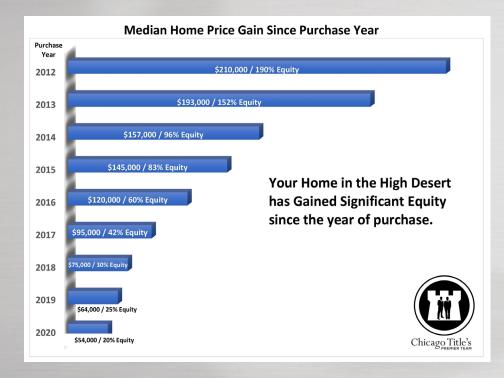


Psst...It's a great time to sell.

By Bobby Tarango & Mike Arias

Spring is upon us. The birds are chirping, the flowers are blooming, and we are about to enter the busiest season in real estate.



This is the time when more listings will hit the market and when most of the buyers are out looking for homes. However, we have not seen as much relief in the way of inventory yet.

We are still below 500 listings in the entire valley, which still favors a seller's market. Rates have been creeping up since January, but it has had little impact so far. With the rise of interest rates, we will see if that will put any pressure on home prices.

But for now we are hitting an all time high in home values in the High Desert. We thought it would be interesting to put in perspective how much you would have gained in equity since 2012. By the way, have you heard it's a great time to sell?



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