

5 Ways To Buy

& How Equity Is Created

- 1. Before Trustee's Sales from Defaulting Owner...**

A Short Sale Offer is Accepted by the Owner & the Discounted Payoff is Accepted by the Lender.
- 2. At Trustee's Sales...**

When Bidding Starts Below What is Owed, Known as a Specified Bid. All Junior Liens are Wiped from the Property's Title.
- 3. After Trustee's Sales As REO'S From Lenders...**

Now that All Junior Liens are Wiped from the Property's Title, the New Owner Agrees to a Price Below Market, Because of Buyer Concessions.
- 4. From Bidders at Sales...**

Now that All Junior Liens are Wiped from the Property's Title, the New Owner Agrees to a Price Below Market, Because of Buyer Concessions.
- 5. Purchase Non-Performing Notes from Lenders During Default Before Trustee's Sales...**

Buy Non-Performing Foreclosing Note or Note Junior to Foreclosing Note, at a Discount. Proceed with Foreclosure as the Lender & Wipe Off All Junior Liens at the Trustee's Sale. At the Sale, You the Foreclosing Lender Will be Paid in Full on the Note Purchased at a Discount or the Property Reverts to You the Lender.